New structure and management at Trasys Greece to support future growth

- The Greek IT application developer announces it has won two major contracts
- The company is also looking to recruit more than 50 new IT-profiles in the year to come

Athens, the 20th of November 2019 – The NRB Group announces it has appointed Nicolas Strouboulis as Country Manager of Trasys Greece, one of the leading IT application development companies in Greece, that is part of Trasys International, the team within The NRB Group focusing at the European and international public and private organisations. This appointment accompanies some structural organisational changes to support the company's further success and growth and its' clients' evolving needs and expectations.

Trasys International can count on a 30-year-long expertise and history to serve its specific and very demanding customers all over Europe. "Trasys International offers dedicated IT solutions, services and consulting to help the European and international public organisations and corporations to comply with international and EU policies and regulations and to tackle their IT and digital transformation challenges", says Pascal Laffineur, CEO of The NRB Group. "A challenge that is more relevant than ever for our clients. Trasys Greece is really a key element in the strategy and the development of The NRB group. We have full confidence in the entire team, and in the fact that it will succeed in pursuing its development and growth in the years to come."

Nicolas Strouboulis, who will lead Trasys Greece as Country Manager, is a 49-year-old Greek national born in Belgium, who joined the NRB Group in 2019. He has 25 years of experience in the IT industry. He founded and led an IT consulting company for many years, was CTO of a start-up and has had several positions such as Head of IT Development for different European and international public and private organisations. He will be assisted by Evangelos Konstantinos who will coordinate the entire Delivery. Nicolas Strouboulis highlights the knowhow and talent of the team. "I'm honoured to be leading this fantastic team. In the last couple of months, we have obtained a series of challenging new contracts for top clients in the international private and public sector. It is the best illustration of the drive of the team to continue to develop itself. And we are constantly looking for new colleagues to help us perform in a competitive sector where new solutions have to be found every single day, while guaranteeing quality and absolute reliability."

Trasys International achieved a turnover of more than 46 million euros in 2018 and foresees double-digit growth in the coming years. Trasys Greece, its' Athens-based software development centre, has been showing growth figures of more than 15% for the last three years as well. For 2020, the target turnover is set to nearly 16 million euros. In that context, it is now looking to recruit more than 50 new IT-profiles in the year to come. "We maybe are not the largest in the sector in Greece, but we are most definitely a leading company in terms of software engineering and talent development. We give a purpose to what we do, to our clients and to our colleagues."

At this occasion, Trasys International also announces it has recently obtained two important new contracts for the UK Ministerial Department for Business, Energy & Industrial Strategy and for QUALCO,

an expert provider of debt portfolio management systems and technology-enabled services, based in Greece.

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ABOUT TRASYS INTERNATIONAL AND TRASYS GREECE

In 2018 Trasys International achieved a turnover of 46.3 million euros. As part of the NRB Group, Trasys International is the specialist in the construction and management of partnerships and consortia for the implementation of ICT projects for European institutions and agencies, national and international public organisations and international corporations and private organisations.

Trasys International's mission is to provide specialised consulting and specific ICT solutions and services to help international public and private organisations to comply with international or European policies and regulations and to meet their digital transformation challenges: modernise (public) administrations, collaborate and promote digital workspaces, and fully capitalise on modern cloud computing and data centre technologies, while improving ICT security and cost efficiency.

For more information, visit <u>www.trasysinternational.</u>com

About The NRB Group

NRB defines its mission as "to deliver optimal end-to-end ICT solutions & services in a long-term close partnership with its customers from the public and private sectors to simplify technological, economical and societal transformation".

Within this context, NRB provides a complete range of ICT services based on four key areas: consultancy, software, infrastructure & cloud services, and managed staffing.

The NRB Group focuses on specific market sectors such as the public and social sector (local, regional, national, international), energy & utilities, financial services, the industrial sector and healthcare. Within the Group, Trasys International specifically aims at European and international public organisations and corporations.

The NRB Group is a Belgian group, realising a consolidated turnover of € 333 million in 2018 while employing over 2,000 people, amongst which more than 190 in Athens

More information is available at www.nrb.be